



We Bring Lifeline to

CLEAN, SUSTAINABLE INFRASTRUCTURE

Q1 FY25 INVESTOR PRESENTATION

TABLE OF CONTENT





	About PFS	03
•	Shareholder Information	04
•	PFS at a Glance	05
•	Our Purpose	08
•	Resilient Business Model	09
•	Management Outlook	10
•	Financials	12
•	Operational Performance	17
•	Way Forward	22

About PFS



PTC India Financial Services Limited (PFS) is an infrastructure finance company which provides a vast array of services to the entities in energy value chain. The Company invests in equity and/or extending debt to power projects in generation, transmission, distribution, and fuel sources, fuel related infrastructure, equipment manufacturers and engineering, procurement and construction (EPC) contractors, renewables, transmission, road HAM, annuity projects, e-mobility projects, other sustainable infrastructure projects and other economic strategy sectors.

PFS also offers long-term and short-term loans, in addition to providing both fund and non-fund-based financial assistance as debt or structured debts. The Company believes in building a sustainable future and provides fund based/non-fund based financial services to green and brown field projects to help them grow and gain foothold in the industry and hence has a strong focus on sustainable infra and renewable projects which align with the Government's vision of a clean and green society.



VISION

"To be the most preferred financial partner in sustainable infrastructure value chain."



MISSION

"To partner and forge strong relationships with credible stakeholders to provide complete financial solutions- equity, debt and other financial services for all links in sustainable infrastructure value chain and other related infrastructure sectors."



Incorporated in 2006

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Listed on BSE & NSE



Professionals ~45

(Backed by team of advisors / consultants)



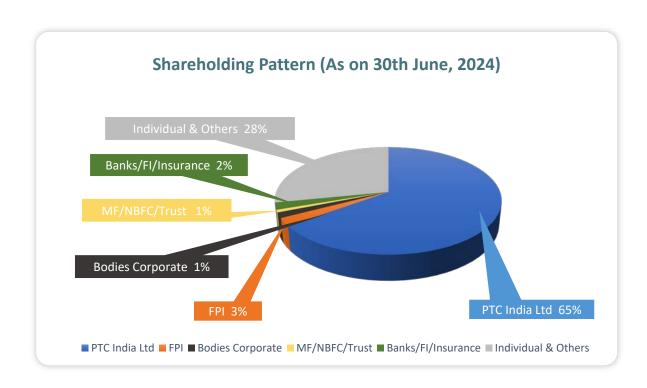
PAT (As of Q1 FY25) ₹ 44.40 Crore



Market Cap (as on 28/06) ₹ 2,853 Crores

Shareholders Information





Top Shareholders (As on 30th June, 2024)				
PTC India Limited	64.99%			
Life Insurance Corporation of India	2.11%			
Morgan Stanley Asia PTE	0.29%			
Quadrature Capital Vector SP	0.21%			

Rounded off to nearest decimal

PFS at a Glance





1.40 Times
Debt To Equity for Q1 FY25

Diversifying into sunshine sectors like

- 1. Electric Vehicle Mobility (494 EV),
- 2. Water Treatment Projects (362 million liters per day)
 - 3. Renewable Projects (around 15,000 MW),
 - 4. Power Transmission,
 - 5. Waste Management Facility, etc.

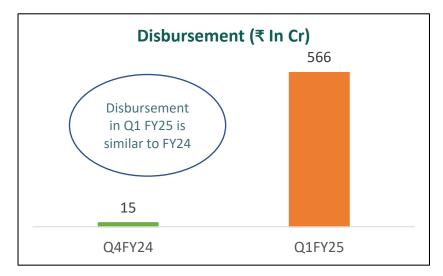


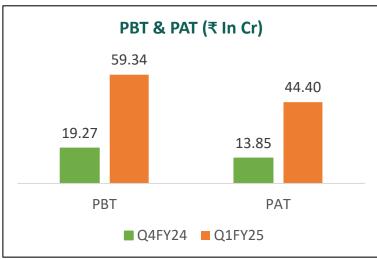
₹ 44.40 Crore
PAT for Q1 FY25

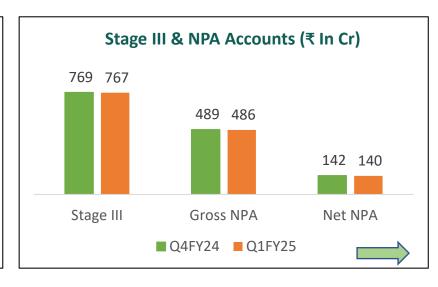
Facilities	CRISIL	ICRA	
NCD / Bonds	CRISIL A / Negative	ICRA A- /Negative	
Long Term Loan	CRISIL A / Negative	ICRA A- /Negative	
Short Term Loan	CRISIL A1	ICRA A2+	
Commercial Paper	CRISIL A1	ICRA A2+	

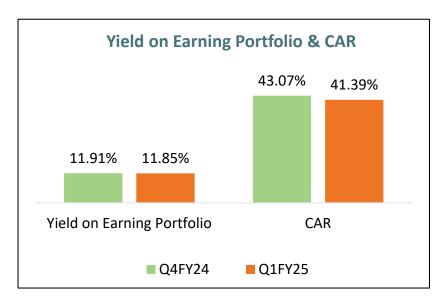
Quarterly Snapshot

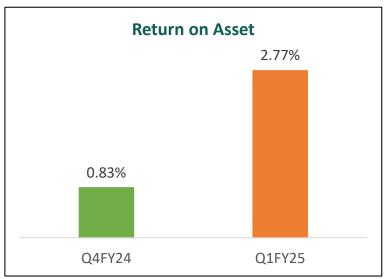


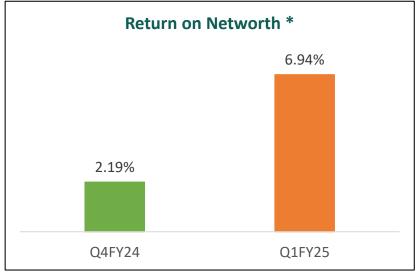












* Annualized

Board of Directors





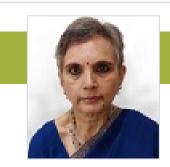
Shri R. Balaji MD & CEO

Has 27 years experience. Worked in one of the NBFC for almost 17 years.



Shri Pankaj Goel
Non-Executive Director

Has 30 years of work experience & an qualified Chartered Accountant



Ms. Seema Bahuguna
Independent Director

Experience of over 36 years & retired IAS.



Ms. PV Bharathi
Independent Director

Ex MD & CEO of a Corporation Bank.



Mr. Naveen B. Gupta
Independent Director

Qualified Chartered Accountant & Ex Director Finance in one of the NBFC



Mr. Manas R. Mohanty
Independent Director

Ex. RBI Official. Has over 30 years of experience





We

FINANCE ENVIRONMENT-FRIENDLY PROJECTS

which contribute towards

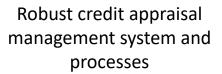






Resilient Business Model





Seamless operational risk management system

Maintain adequate liquidity and focus on cash flow generation











System for effective monitoring of compliance of loan conditions

Enhanced focus on Early
Warning Signal and
Stress Resolution

Management Outlook



PFS is focused on progressive growth and stability through enhancement of its products and quality of the portfolio.

With the highest ever allocation for infrastructure in Indian budget and government's ambitious infrastructure projects, such as the National Infrastructure Pipeline (NIP) and PM GatiShakti, PFS is well placed as an IFC to provide crucial support by financing sustainable infrastructure projects for the development of the nation.

By running down the legacy loans of thermal/hydro, the focus of the company is on Sustainable Infra and Renewable Projects, which align with the Government's vision of a clean and green society.

Business at the forefront and the momentum of Q1 FY 25, PFS is poised for a resilient growth story.



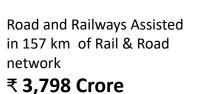
Carbon Neutral; Marching Towards Sustainability





Renewables Assisted in clean energy generation through 14,858 MW

₹ 30,233 Crore

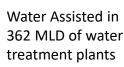






E-Mobility 494 Electric Buses for public transportation

₹ 558 Crore



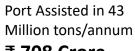






Transmission Assisted in 4,478 ckt km of transmission lines

₹ 3,662 Crore



₹ 708 Crore



CARBON abatement of over 25 million tons of CO₂ per annum



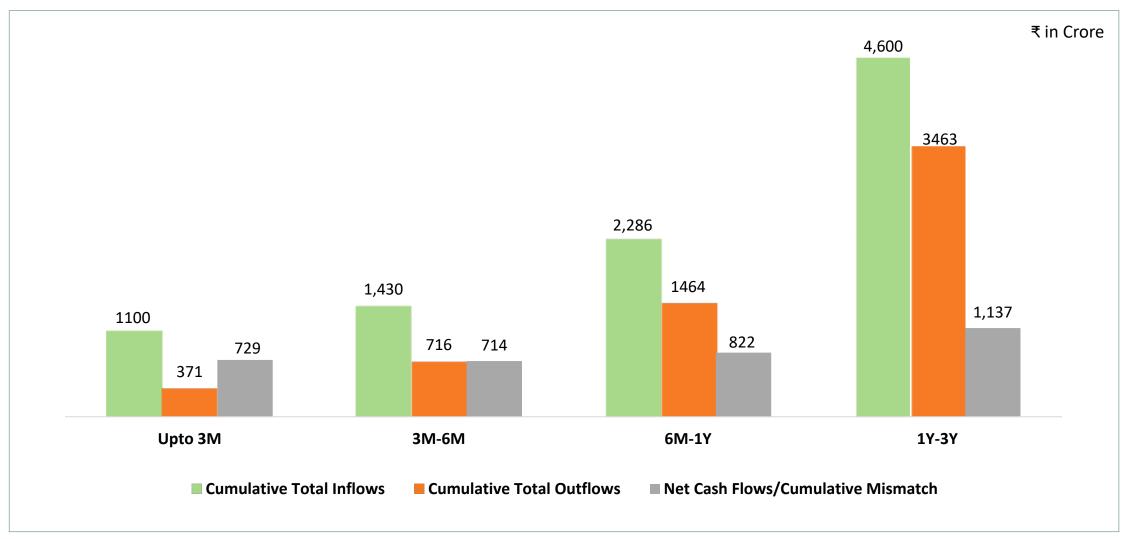


Financials

Comfortable Cash Flows as on June 30, 2024



As on 30th June 2024 Company has liquid funds of ~ ₹ 1,027 Crores including HQLA amount



Key Balance Sheet Indicators



Quarter ended 30th June, 2024	Quarter ended 31st March, 2024	Quarter ended 30th June, 2023	Particulars	FY 24
500	120	305	Loan Sanctioned (₹ Crs)	525
566	15	332	Loan Disbursed (₹ Crs)	585
5,577	5,396	7,453	Loan Assets (₹ Crs)	5,396
41.39	43.07	34.90	Capital Adequacy Ratio (%)	43.07

Results Overview



Quarter ended 30th June, 2024	Quarter ended 31st March, 2024	Quarter ended 30th June, 2023	Particulars	FY 24
161.23	176.92	193.23	Total Income (₹ Crs)	776.28
59.34	19.27	49.23	Profit before tax (₹ Crs)	215.98
14.94	5.41	12.48	Tax expense (₹ Crs) (including deferred tax)	55.23
44.40	13.85	36.75	Profit after tax (₹ Crs)	160.75
71.49	81.78	80.04	Net Interest Income (₹ Crs)	340.59
0.69	0.22	0.57	Earnings Per Share (₹)	2.50

^{**} Figures have been regrouped wherever required to make it comparable

Key Operational Indicators



Quarter ended 30th June, 2024	Quarter ended 31st March, 2024	Quarter ended 30th June, 2023 Particulars		FY 24
11.85	11.91	10.77	Yield on Earning Loan (%)	11.38
2.55	2.79	2.42	Interest Spread (%)	2.68
4.06	4.36	4.33	Net Interest Margin (%)	4.82
12.10	15.28	12.76	Cost to Income Ratio (%)	12.62
1.40	1.54	2.05	Debt Equity Ratio (Times)	1.54
6.94	2.19	5.98	Return on Net worth (%)	6.45
2.77	0.83	1.92	Return on Assets (%)	2.27

^{**} Figures have been regrouped wherever required to make it comparable

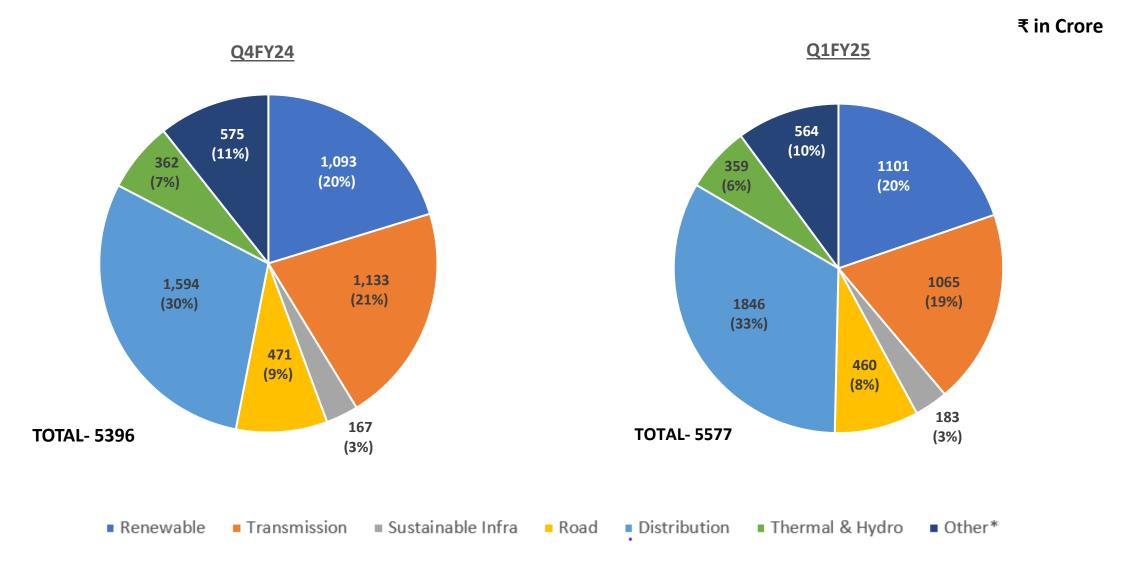




Operational Performance

Operational Performance - Sector Wise Outstanding

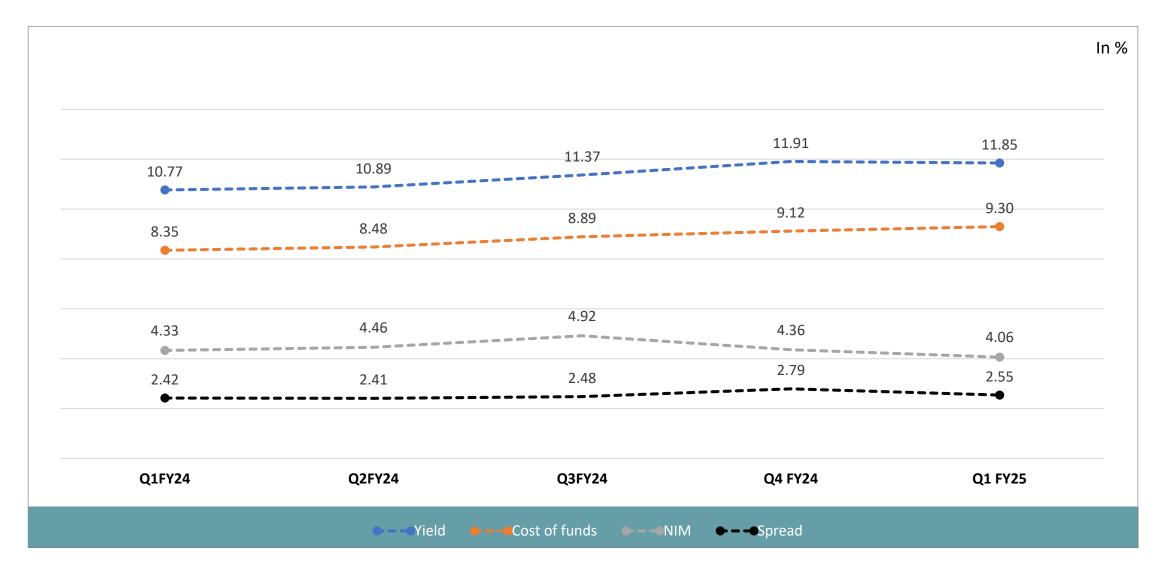




^{*} Other Sector - port, manufacturing, mining, sustainable infra include - Water treatment, E- Mobility

Key Ratio Movement





^{**} Figures have been regrouped wherever required to make it comparable

Stage 3 as on 30th June 2024

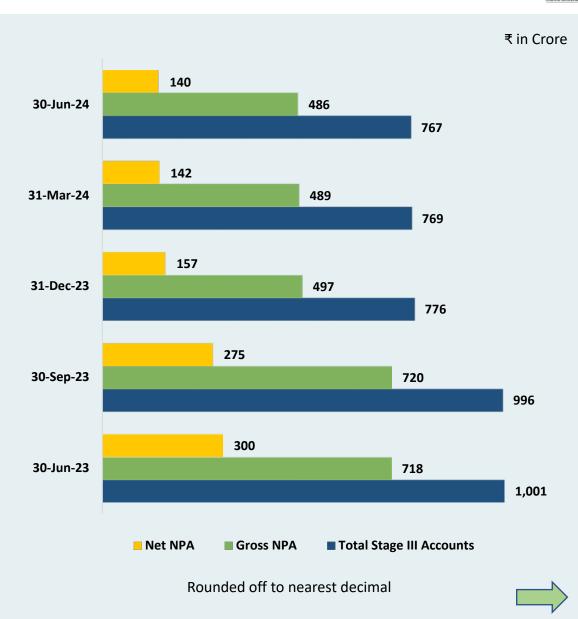


Total	766.78	474.61	292.18	115.50
Varam Bio-energy Pvt Ltd	4.29	4.29	-	-
NSL Nagapatnam Power & Infratech Private Limited	125.00	125.00	-	-
KSK Mineral Resources Private Limited	41.11	41.11	-	-
Konaseema Gas Power Limited	16.71	16.71	-	-
Danu Wind Park Private Limited	280.40	127.79	152.61	31.94
IL&FS Tamil Nadu Power Company Limited	163.31	86.88	76.42	76.42
Vento Power Infra Private Limited	134.52	71.38	63.15	7.14
ICOMM Tele Ltd	1.45	1.45	-	-
Loan Account	Gross Loan (in ₹ Cr)	Provision (in ₹ Cr)	Net Exposure (in ₹ Cr)	Impairment Reserve (in ₹ Cr)

Credit Standing Snapshot



- Company is having adequate liquidity in the form of HQLA, liquid assets and undrawn credit lines to meet any contingency.
- Capital Adequacy at comfortable level with majority in form of Tier I capital.
- Improvement in leverage position with simultaneously improvement in portfolio quality.
- Majority of projects has been commissioned and hence nominal construction risk for projects.
- OS Stress / NPA accounts are on resolution trend and focus is on improving operational performance.
- Company has shifted its pricing methodology from Reference Rate to Base Rate for higher yields in its business model.





- Renewed thrust on Business and sustainable growth
- Focus on Portfolio de-risking while maintaining the quality of the portfolio
- Diversification of Funding mix
- Thrust on resolution of Stressed Assets
- Enhanced Coverage Ratios





Thank You

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